

[PDF] Dialogue Gap: Why Communication Isn't Enough And What We Can Do About It, Fast

Peter Nixon - pdf download free book



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Description:

Review 'Nixon has found the crux of what is causing many businesses and organisations to fail in our skittish times... a profound and timely work, whose importance cannot be overstated.' (The Star

Online, 12th May 2012)

From the Inside Flap At no time in human history have we been so connected but felt so isolated; have communicated so much but dialogued so little; and multi-tasked so well but struggled so much to be present. In *Dialogue Gap: Why Communication Isn't Enough and What We Can Do About It, Fast*, Peter Nixon introduces you to the perils of the growing disconnect between the tools of communication at our disposal and how we actually converse, a disconnect which arises when the quality of our dialogues falls short of what is needed to get the most out of our relationships at work, at home, and beyond.

Emerging from the unique perspectives on human interaction Nixon has gained while managing, consulting, training, speaking, coaching, and auditing leading companies in over fifty countries around the globe, the book explores the lack of dialogue in a world where we spend more than half our time communicating digitally, rather than interacting with others face to face. Showing how achieving the best possible outcomes—be they professional or personal—requires getting the right people to talk about the right issues, in the right way, at the right time, and in the right space, Nixon presents proven and practical ways to achieve more meaningful dialogue, illustrated with examples from his own international experiences.

Sure to become a mainstay of the business lexicon, *Dialogue Gap* gets to the heart of what's missing in today's conversations—whether they're about sales, services, sourcing, project and talent management, auditing, compliance, performance appraisals, entrepreneurship, or corporate governance—and shows you how to reboot the way you talk to others. As recent events have shown, the world needs more dialogic, less autocratic leaders if we are to survive and thrive in the increasingly complex and dynamic markets of the twenty-first century, and this book is your guide to bridging the dialogue gap.

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