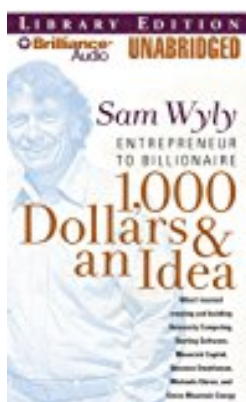


[PDF] 1,000 Dollars And An Idea: Entrepreneur To Billionaire

Phil Gigante, Sam Wyly - pdf download free book



Books Details:

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Description:

From Publishers Weekly Country boy makes good in this down-home tale of self-made multimillionaire Wyly. In his humble post-Depression Louisiana roots, Wyly learned his first business lessons from football strategy, his father's tiny newspaper business and his mother's bargaining skills. A lucky meeting propelled him to the University of Michigan's Business School and his first corporate job at IBM, where he had to work fast to keep from succumbing to culture shock as he

discovered there ain't no Bubbas in Michigan. Energetic and restless, he soon left IBM for Honeywell and then created his own technology companies, rescuing failing businesses, founding Green Mountain Energy and devoting himself to environmentalism. Citing Sam Walton as a hero and Ross Perot as a personal friend, Wyly stresses the power and privilege of self-creation and speaks honestly about what he's learned: that failure is crucial to achieving success, independent thought is imperative, luck serendipitous and power useless unless it is wielded for good. Though the message is a good one, the meandering storytelling and not well-known author might make this book a hard sell to a trade audience. *(Sept.)*

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From School Library Journal As a highly successful entrepreneur who has been involved in a steady stream of successful business ventures, Wyly could have felt compelled simply to write the usual autobiography. Instead he also shares with the reader a set of universal lessons that he learned throughout his life and that he adroitly weaves into his story. Starting with his experiences growing up on a Depression-era cotton farm in Louisiana through his early days as salesman for IBM and Honeywell, Wyly lures the reader into his tale. The stories about his role leading companies such as Sterling Software, Bonanza Steakhouses, Michaels Stores, and Green Mountain Energy, among others, will also capture the attention of the general business reader. His description of his involvement in these ventures and the lessons he learned therein, when combined with business advice gleaned from years of interaction with such leading capitalists as Ross Perot, Michael Milken, and T. Boone Pickens, help to make this a solid business memoir; recommended for business collections.—Richard Paustenbaugh, Oklahoma State Univ., Stillwater

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